

## TWO YEARS OF TALKING

Plans to Lecture on Hawaii's Beauty.

MORRIS HAS A TOUR PROPOSED

His Lantern Slides Cover a Wide Range and His Methods Mean Long Journeys.

SHOULD there be concluded satisfactory arrangements the plan for advertising Hawaii by the means of illustrated lectures will be pursued at length by A. L. Morris, who will leave for the mainland in the steamer Sonoma, on February 11th, accompanied by an assistant, and carrying in his baggage something like 400 slides for his lantern and several tons of curios and photographs of points of interest. It is the intention of Mr. Morris to make his tour cover two years.

The course which it is proposed to follow in the matter of the tour of Mr. Morris is somewhat different from any similar plan which has been either pursued or suggested so far. Mr. Morris does not propose to place himself under the charge of any lecture bureau or any manager, but his plan is to carry on his own show, advertise himself and not rush across the continent in such fashion as to make his work superficial. It is his intention on the other hand to make his trip with something of seeming leisure, but in fact with great hard work, so that if there is displayed the slightest interest in Hawaii by any person who may see the exhibition of curiosities or pictures, he will be on hand to take advantage of the state of mind of the inquirer.

The plan covers an exhibition of the various works of the native people of the islands, such as the weaving, the woodwork, the feathers, calabashes and every variety of product. In addition to the lantern slides there will be handled for the purpose of displays to attract attention to the lectures of the party, something like 200 large pictures of scenery and the people. The use to which these will be put is to make a display upon entry into a city and prior to the lecture, possibly in some store window, where they will attract attention. In this way if there is in the city any one who shows any tendency to become interested in the matter of a trip here, Mr. Morris will be able to explain at length much more fully than in the course of a lecture, just what is to be seen here and how to see it.

"I have thought out this plan after much study," said Mr. Morris last evening, "and I believe I have the most feasible plan for the advertising of the islands. I have talked with many persons who have come here to see the country, and they all tell me that such methods as I propose will do more to attract people than any other that may be followed. I am informed that since his return Mr. Woodson has said that he could have spent two years in his work, and this convinces me that I am not on the wrong track."

"I believe it is not the best plan to rush into a city, make an address and then rush out again, before giving any person who has a thought of asking further questions a chance to be satisfied. My idea is that I could accomplish more by going to a city, showing my curios and pictures while interesting the people in a lecture upon the subject, and then giving them just what they seem to want in the way of a talk upon the feature which is most desired. This would mean that I would be on the spot for the purpose of answering any questions, and also to elaborate my lecture if there was any one interested in the subject."

"Where in business there is 75 per cent capital and 25 per cent profit when the trade to be reached is tourists the figures are simply reversed. Take Los Angeles for instance. It is the estimate that there will be close to 150,000 people there during the tourist season now on, and that the profit resulting to the city will be in the neighborhood of \$6,000,000. The Americans are becoming the greatest travelers, and it would be only fair that the citizens of the country be told what they may see if they visit this newest territory."

"I have prepared my slides with great care, and I believe I have the greatest set of pictures that ever was gotten together. For instance I have slides made from pictures painted so long ago that the owners have not kept them in mind, and they were only



PRESIDENT CASTRO AND HIS TROUBLES

Threatened by a fleet of German warships and by a stubborn revolution, the lot of President Castro of Venezuela is anything but a happy one. Germany has certain claims of long standing against Venezuela, and like other troublesome bills they are being presented about the first of the year.

brought out after long and persistent inquiry. These cover every feature of the scenery, the life of the people and the natural resources of the islands. While, of course, I have been compelled to include the features which often appeal to some of us as undesirable, I have made them as unobtrusive as possible and have tried to make the effect as satisfactory from the standpoint of an islander as it is possible.

"My collection of curios is large and varied, and I believe will do as much to interest the people in our territory as anything else. I propose to be ready to give an illustrated lecture upon any feature of the islands. If before a college or any other educational institution, I will be able to talk of the historical or natural features, of the manners and customs and the various points which are usually looked up by the men who come here to study the ground. This means that I must carry an exceedingly large collection of slides, and I have written for the purpose of my lecture a descriptive story covering some 20,000 words. I have invested several hundred dollars in the enterprise and the Chamber of Commerce, the Merchants' Association and the Stock Exchange are considering the matter of taking up the assisting of my work. I would wish to have the expenses of my expedition guaranteed, for then I should feel that I could enter into the work with vigor and earnestness, owing to the fact that it would not be the first thought of making all the money out of the venture possible, but the interesting of the people."

"I propose to travel all over the middle West and the East, and to visit every city of 5000 or more, thus coming into contact with the people who might be influenced to come here on their vacation trips."

## MANY CASES ARE CONTINUED

Few Arrests Yesterday—Flint Looking for Vagrants—Smith Stops Runaway.

The majority of cases in the District Court yesterday were continued.

Frank Fernandez, charged with profanity, was fined \$2 and costs.

P. D. Stevens, charged with heedless driving, and Oaono, who left his horse untied, forfeited bail.

F. Kawamoto, charged with leaving his horse untied, was fined \$5 and costs.

Mike O'Connor, C. Henry, Benjamin and Ed Spring, charged with drunkenness, were fined \$2 and costs. Carl Comstak and C. Erickson, similarly charged, forfeited bail.

The cases of C. Henry, common nuisance; Hoo Leong, assault and battery on Lum Kun; John Wright, A. Moore, vagrancy, were nolle prossed.

Okosaki, charged with driving on the sidewalk, was fined \$6 and costs.

Yesterday's arrests included: Kupa, Kalamannu, John Akai, James Weeks, Kahula, Polapola, vagrancy; Abraham Puli, larceny, second degree; Kwong Chin, assault and battery on Lum Hung; Kahali, investigation.

Abraham Puli is alleged to have robbed the store of Chang Hong at Nio-lopia last week. Thirty dollars in cash, a revolver and some canned goods were stolen.

Captain Flint is just now keeping his eye on a particularly hard looking quartet of bums who are thought to have reached here as stowaways. Mounted Patrolman Sidney Smith made an exceedingly creditable stop of a runaway on lower Nuuanu street last Saturday evening. Several ladies in the rig were temporarily in imminent danger.

## A CURE FOR LUMBAGO.

W. C. Williamson, of Amherst, Va., says: "For more than a year I suffered from lumbago. I finally tried Chamberlain's Pain Balm, and it gave me entire relief, which all other remedies had failed to do." Sold by Benson, Smith & Co., Ltd., wholesale agents.

## NEW CORPORATIONS ARE ORGANIZED

Pacific Heights Railway Company Files Articles—New Chinese Firm.

The articles of incorporation of the Pacific Heights Electric Railway Company were filed with Treasurer Wright yesterday. Though the articles give no inkling of it, the incorporation is thought to be a forerunner of the proposed electric railway to the Pali.

The purposes of the company in brief are:

To purchase the Pacific Heights electric railway.

To acquire rights of way for the extension of that railway to Nuuanu Pali and to Mount Tantalus; also to such other points in the district of Honolulu as may be deemed expedient.

To obtain if possible a franchise for the construction and operation of such a road as may be thought advisable in such streets or roads in the district of Honolulu as may be approved by the Governor and the Superintendent of Public Works.

To establish and maintain power plants for the purposes of the company, for the production of electricity or such other power as may be desired.

To furnish to others for hire electric light and power.

To substitute any other power for electricity.

To acquire real estate and to establish hotels and provide places of amusement along the lines of the road.

The company is capitalized at \$125,000, with privilege to increase the stock to \$1,000,000. The principal portion of the stock, 1250 shares out of 1250, is held by C. S. Desky, in exchange for his title to the Pacific Heights Railroad. The itemized statement of the property transferred is given, putting its value at \$125,000.

Directors for the first year are J. B. Atherton, Geo. P. Castle, H. P. Baldwin, A. A. Young, C. S. Desky, and Joseph G. Pratt, who have elected the following officers: C. S. Desky, president; F. M. Hatch, vice president; Joseph G. Pratt, secretary and treasurer; A. A. Young, auditor.

Each of the above named directors holds one share of stock in the new company.

## NEW WHOLESALE FIRM.

Articles of incorporation were filed yesterday by the Wing Wo Lung Co. for dealing in merchandise, including tobacco. The capital stock is given at \$15,000. The property and business of the company is given as \$26,261. Goo Wun Hoy is president and Goo Woo secretary.

## AFTERNOON TEA WAS ENJOYED

Pretty Affair at the Residence of Mrs. Arthur Wood.

Mrs. Arthur B. Wood entertained at tea yesterday afternoon at her residence on Nuuanu avenue, for the Physical Committee of the Y. W. C. A. and a number of invited guests. The afternoon was spent by the ladies in listening to some excellent music, vocal and instrumental, and also in witnessing a graceful exhibition of club swinging given by Miss Lillian Bacon, the physical instructor of the Y. W. C. A. A fruit drink and cake, served during the social intercourse, after the music had been rendered, was a delightful interruption.

The club swinging exhibition by Miss Bacon was a novel feature for an afternoon tea, and the instructress was congratulated for the pleasure she had given the ladies. Mrs. Bowler gave several vocal selections which were charmingly rendered, as were the piano selections by Mrs. William Forbes and Mrs. F. M. Brooks. Among those present were Mrs. Du Roi, Mrs. F. A. Church, Mrs. John S. Walker, Mrs. B. L. Marx, Miss Ella Stansbury, Miss Alice Jones, Mrs. F. J. Amweg, Mrs. L. A. Thurston, Mrs. Monarrat, Mrs. Tannatt, Miss Tannatt, Mrs. H. C. Brown, Mrs. F. M. Brooks, Mrs. McChesney, Mrs. Bowler, Mrs. Forbes, Mrs. Butterfield.

## TO MATCH THE DINNER.

"This dollar—" began the cashier of the restaurant, as he scrutinized the coin.

"Is bad, eh?" interrupted the sour-looking patron.

"Well, it doesn't look very good."

"That so? Just bite it, and if it's anything like the dinner I had it'll taste even worse than it looks."—Catholic Standard.

# PACIFIC IMPORT CO.

ADVERTISEMENT CHANGED MONDAYS.

## ONE WEEK OF INTERESTING BARGAINS

Interesting because they mean that you can get most of the goods mentioned in this advertisement at about half their regular selling price and others far below half. The month of January is essentially a bargain month on account of the reaction after the holiday trade. We are in a position to offer greater inducements than any competitor on account of being out of the high rent belt. We intend to make this sale a hummer and the bargains offered here cannot be duplicated anywhere else in the city.

### Ladies' Shirt Waists

Bargains have often been offered in Shirt Waists but never before such a bargain as we are going to offer this week. This will make all other shirt waist bargains "look like thirty cents." The waists are mostly the celebrated "Derby Brand," and no matter what the former price was, you can take your pick of all our Ladies' Colored Waists at

All Colored Shirt Waists At 50c

Fifty Cents Each

If this doesn't sell all our Colored Waists we miss our guess.

### Towel Prices Chopped

60 Dozen Huck Towels at 90c per doz.  
40 Dozen White Turkish Towels \$1.65 per doz.

Now we are going to make an offer on White Shirt Waists.

### Ladies' White Shirt Waists

Regular \$1.00 Waists, sizes 36, 38, 40, cut to..... 75c  
Regular \$4.00 Waists, sizes 32, 34, 36 and 38, cut to..... \$1.25  
Regular \$5.00 Waists, sizes 32, 34, 36 and 38, cut to..... \$2.00

### Clearing Up Sale of Ladies' Wrappers

Navy Blue Percale Wrappers, were \$1.50 Sale price..... 75c  
Percale Wrappers (light and dark shades) \$1.75. Sale price..... 95c  
Percale Wrappers (mostly light shades) \$2.00. Sale price..... \$1.15  
Percale Wrappers (dark colors) \$2.00. Sale price..... \$1.00  
All our \$2.50 Wrappers on sale at..... \$1.50

All Hats This Week at Half Price

# PACIFIC IMPORT CO.

PROGRESS BLOCK, FORT STREET

## J. LANDO

Has Just Received New Lines of

Men's and Boys' Furnishing Goods

Hats, Ties, Underwear and Clothing.

Fort Street, near King.

NEW BRANCH STORE Hotel St. near Union.

## J. E. GOEAS,

Fancy and Staple Groceries. Beretania and Emma Sts. Telephone Blue 2312.

We receive by every steamer from the Coast fresh Butter, Potatoes, Green Vegetables, Apples, Crackers, etc. Our goods are all new, and the best money can buy.

## PHOTOGRAPHIC PORTRAITS

Fine Assortment of ISLAND VIEWS. Send for list.

First Class Work Guaranteed

PHOTOGRAPHIC CO., LIMITED. MOTT-SMITH BLOCK, Corner Fort and Hotel Streets. R. Lewers, F. J. Lowrey, C. M. Cooke.

## Hawaii Shinpo Sha

THE PIONEER JAPANESE PRINTING office. The publisher of Hawaii Shinpo, the only daily Japanese paper published in the Territory of Hawaii. C. SHIOZAWA, Proprietor. Y. SOGA, Editor. Telephone Main 97. Editorial and Printing Office—Maunakea St., above King. P. O. Box 507.

## W. E. SHARP, Expert Piano Tuner.

Office, Thurman's Bookstore.

Telephone and I will call and examine your Piano free of charge.

## Honolulu Iron Works Co.

STEAM, ENGINES BOILERS, SUGAR MILLS, COOLERS, BRASS AND LEAD CASTINGS and machinery of every description made to order. Particular attention paid to ship's blacksmithing. Job work executed on shortest notice.

## Y. WO SING & CO. GROCERS.

Ex Alameda: Fresh Fruits and Vegetables, assorted kinds. Club Stables Building, Fort Street. Goods delivered to any part of the city. Tel. Main 233.

## SEATTLE BEER

—AT THE— CRITERION SALOON.

# COLLEGE HILLS

## LOTS FOR SALE.

The Trustees of the Oahu College offer for sale at very low prices, and on

## VERY FAVORABLE TERMS

(One-third cash; one-third one year; one-third two years' time, with interest at 6 per cent per annum) some very choice lots at College Hills. The

## RAPID TRANSIT

Company performs a twenty minute service through the property; the College has provided a splendid and abundant supply of artesian water reaching over the entire tract, and the charges are reasonable. This is

## A MOST HEALTHY LOCATION

and is entirely free from objectionable surroundings. No saloons, wash houses, ivery stables, poi shops and other nuisances of like character are allowed, and by all means is the most attractive suburban district near Honolulu.

Persons desiring lots in this locality will be able to secure full particulars in regard to these lots by applying to Mr. P. C. JONES or Mr. JONATHAN SHAW at the office of the Trustees, No. 404 Judd Building.

P. C. JONES, Treasurer.



FOR SALE EVERYWHERE.